

UK FOOD MANUFACTURERS & PROCESSORS INFORMATION PACK

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Description of Contents
Sample Page from Directory
Contents of CD-ROM / Disk Formats
Order Form

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(A wholly owned subsidiary of Hotel Data Ltd – Registered in England 4208858)

**Everything you
need to:**

Market your
products and
services to Food
Manufacturers

Select
companies by
county, town,
type of product,
size, etc.

UK FOOD MANUFACTURERS & PROCESSORS

The package contains the following:

1) A DIRECTORY listing over 2,000 Food Manufacturers & Processors laid out in two sections:

GEOGRAPHICAL LISTING BY COUNTY / TOWN

ALPHABETICAL LISTING

showing –

- Full name and address
- Telephone number
- Fax number
- Email address for 90% of companies
- Web address for 90% of companies
- Chief Executives Names for 90% of Companies (or Manager for manufacturing branches)
- Name of parent company where relevant
- Coding to indicate Head Office, Manufacturing Branch or Subsidiary Company
- Approximate number of employees for 65% of companies
- Turnover for 50% of companies
- Coding to indicate type of product

2) A CD-ROM containing the data in four different formats enabling you to import the data into all common software packages so that you can use it with the software with which you are familiar.

- Microsoft Excel
- dBase III+
- ASCII CSV
- ASCII Tab delimited

A sample record showing the field layout is on the following page.

Each record is coded with a product code as follows:

BP – Bakery Products (373)	FF – Frozen Foods (124)	PL - Poultry Products (68)
CH – Chilled Foods/Prepared Meals (54)	FP - Fish Products (135)	PR - Preserves (47)
CN - Canned Foods (12)	FV - Fruit/Vegetables (92)	SD – Soft Drinks/Mineral Water(85)
CO - Confectionery (114)	GF – General Foods (11)	SG - Sugar (16)
CR - Cereals/Pulses (53)	HF – Health Foods (23)	SN – Snack Foods (37)
DP - Dairy Products (177)	MA – Malt Products (10)	SS – Seasonings/Sauces/Soups (75)
ED - Edible Oils (36)	ML – Milling (34)	TC – Tea/Coffee (43)
FC - Flavourings/Colourings/Ingredients (105)	MP – Meat Products (279)	

The information is being worked on all the time therefore totals given may vary slightly.

Your copy is printed from our computers for you and contains the most up-to-date information.

SAMPLE PAGE – BUCKINGHAMSHIRE

(Chief Executives' names included for 90% of companies but not shown in this sample)

<p>Askey's Ltd (BP) Stocklake, AYLESBURY HP20 1DS Tel: 01296.310208 Fax: 01296.434893 Email: infoaskeys@askeys.co.uk Web: askeys.co.uk (Subsidiary of Silver Spoon Company plc)</p>	<p>Mondo Foods Ltd (FF) 1 Station Rd, Winslow BUCKINGHAM MK18 3DD Tel: 01296.715007 Fax: 01296.712575 Email: info@mondofoods.co.uk Web: www.mondofoods.co.uk Turnover - £3m Employees - 30</p>
<p>Everfresh Natural Foods (BP) Gatehouse Close, Gatehouse Ind Est AYLESBURY HP19 8DE Tel: 01296.425333 Fax: 01296.422545 Email: bakery@everfreshnaturalfoods.com Web: www.everfreshnaturalfoods.com Turnover - £3m Employees - 15</p>	<p>Natco Foods Ltd (FC) Choithram House, Swan Bs Pk, Osier Way BUCKINGHAM MK18 1TB Tel: 01280.825430 Fax: 01280.825431 Email: info@natcofoods.com Web: www.natcofoods.com (Subsidiary of Choithram Group (Sierra Leone)) Turnover - £45m Employees - 180</p>
<p>M & J Seafood Ltd (FP) 3-5 Faraday Rd, Rabans Lane Ind Est AYLESBURY HP19 8RY Tel: 01296.610600 Fax: 01296.610699 Email: enquiries@mjseafoods.co.uk Web: www.mjseafood.com (Head Office/Subsidiary of Brake Bros Ltd) Turnover - £20m Employees - 100</p>	<p>Puratos Ltd (BP) Buckingham Industrial Park BUCKINGHAM MK18 1XT Tel: 01280.822860 Fax: 01280.822857 Email: info_uk@puratos.com Web: www.puratos.co.uk (Subsidiary of Puratos NV (Belgium)) Turnover - £600m Employees - 100</p>
<p>Natural Balance Foods Ltd (HF) Unit 21, Wornal Business Park, Worminghall AYLESBURY HP18 9PH Tel: 0845.862.5340 Fax: 01844.339506 Email: sales@naturalbalancefoods.co.uk Web: www.naturalbalancefoods.co.uk</p>	<p>Uniq plc (CH) No 1 Chalfont Park, GERRARDS CROSS SL9 0UN Tel: 01753.276000 Fax: 01753.276019 Email: info@uniqplc.com Web: www.uniqplc.com (Head Office) Turnover - £290m Employees - 2200</p>
<p>Oxford Cheese Co Ltd (DP) Unit 14, Waornal Park, Menmarsh Rd, Worminghall AYLESBURY HP18 9JX Tel: 01844.338055 Fax: 01844.338054 Email: sales@oxfordfinefood.com Web: www.oxfordfinefood.com Turnover - £1m Employees - 10</p>	<p>Beechdean Dairies Ltd (DP) Old House Farm, Speen Rd, North Dean HIGH WYCOMBE HP14 4NL Tel: 01494.563980 Fax: 01494.564505 Email: icecream@beechdean.co.uk Web: www.beechdean.co.uk Turnover - £50m Employees - 25</p>

DISK FILE – FIELD LAYOUT

Sample Entry	Field No.	Contents
Buckingham Foods Ltd	1	Company Name
Wimblington Drive	2	Address 1
Redmoor	3	Address 2
MILTON KEYNES	4	Town in capital letters
MK6 4AH	5	Postcode
EBUCK	6	County Code (a list of these is supplied)
01908.838900	7	Telephone number
01908.838920	8	Fax number
info@buckfoods.co.uk	9	Email
www.buckinghamfoods.co.uk	10	Web
CH	11	Coding as previous page
	12	Salutation
	13	First Name / Initial
	14	Surname (Chief Executive – not shown on this sample)
SUB	15	Codings HO=Head Office, BR=Branch, SUB=Subsidiary Company
Adelie Food Holdings Ltd	16	Parent Company where relevant
£50m	17	Turnover in £m (50% of companies)
1000	18	Approximate number of employees (65% of companies)

